



Intelligent Procurement

Mission

To work across the North East to accommodate smarter procurement practices by promoting the growth of regional businesses within the construction industry. We will encourage a more level playing field for SMEs in our region by targeting better visibility of work opportunities. We will support public and private sectors to ensure local contractors are at the heart of supply chain strategies and discussions.

Values



Local Money

We advocate spending with regional firms to support investment in the North East economy.



Local People

Encouraging more young people into the industry by facilitating more sustainable employment opportunities across the construction sector.



Local Growth

Enable local development and the successful growth of the North East, while increasing the overall productivity.

Aims and objectives

- Work with procuring bodies to identify their challenges.
- Raise awareness of the regional companies' capabilities.
- Ensure better visibility of the opportunities and pipelines of work in the North East and make them more accessible to regional SMEs.
- Lobby for greater consistency and realism from the public sector on projects to be developed.
- Give procurement organisations alternative options to single-sourced frameworks – Tender lists to incorporate local contractors.
- Secure strategic support from public and private organisation leaders across the North East, including formal endorsement.
- Secure strategic support from the region's wider supply chain.
- Prioritise North East providers of technical skills, services, and products to promote partnership working and commitment to intelligent procurement.
- Retain and encourage local skills by establishing Social Value focus which utilises companies who recruit, train, and employ local site operatives directly.
- Simplify the PQQ and ITT processes to ensure the requirements conform proportionately to the project value complexity, and guarantee that questions do not exclude regional SMEs.
- Encourage the award of relevant projects to the appropriate company.
- Champion digital technologies by providing the tools and funds for regional firms to develop their people and online processes.
- Improve commercial SME issues around fair payment, project bank accounts, and retentions.